



1120 Montrose Avenue
St. Louis, MO 63104, US
phone 888-772-4788
fax 888-772-4789
www.bercoinc.com

**GENERAL SERVICES ADMINISTRATION
FSC Group 71, Part I, Class 7110
Office Furniture**

**Contract Numbers: GS-28F-1121C and GS-28F-1133C
Contract Period: November 1, 2009 – October 31, 2014**

ORDERING ADDRESS: All orders must be made out to:

Berco, Inc.
c/o Dealer of Record
1120 Montrose Avenue
St. Louis, MO 63104-1828
Phone: 888-772-4788
Fax: 888-772-4789

Price List in Effect 2009 + 7% (Excludes Sense/Curvation)
(Main, iQ, PowerNet, New Intro)
2010 Mobi Price List

BASIC DISCOUNT 57.25% off of list

Quantity Discount:	
<u>Net Sales \$ Amount</u>	
\$100 – 15,000	0%
\$15,001 – 50,000	1%
\$50,001 – 100,000	2%
\$100,001 – 150,000	3%
\$150,001 – 250,000	4%
\$250,001 – 350,000	5%
\$350,001 – 500,000	6%

Freight: FOB Destination (standard dock delivery)

Payment Terms: 1% - 20 days, net 30

**Dealer Commission: 11% of Government Sell price
(adjusts for quantity discount)**